STATE OF CONNECTICUT

House of Representatives

General Assembly

File No. 128

February Session, 2022

House Bill No. 5249

House of Representatives, March 28, 2022

The Committee on Labor and Public Employees reported through REP. PORTER of the 94th Dist., Chairperson of the Committee on the part of the House, that the bill ought to pass.

AN ACT CONCERNING NONCOMPETE AGREEMENTS.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- Section 1. (NEW) (*Effective July 1, 2022*) As used in this section and sections 2 to 4, inclusive, of this act:
- (1) "Base salary and benefits" means (A) wages, as defined in section 31-71a of the general statutes, earned over the course of the prior calendar year, without consideration of any overtime or bonus compensation, and (B) health insurance benefits and other fringe benefits received by an employee over the course of the prior calendar year;
- 9 (2) "Covenant not to compete" means a contract, provision or 10 agreement entered into, amended, extended or renewed on or after July 11 1, 2022, that restrains a worker from, or imposes penalties on a worker 12 for, engaging in any lawful profession, occupation, trade, calling or 13 business of any kind in any geographic area of the state for any period 14 of time after separation from employment, but does not mean (A) a

15 nonsolicitation agreement, provided such agreement (i) does not restrict 16 a worker's activities for more than one year, and (ii) is no more 17 restrictive than necessary in duration, geographic scope, type of work 18 and type of employer, (B) a nondisclosure or confidentiality agreement, 19 (C) a contract, provision or agreement in which an employee agrees not 20 to reapply for employment with an employer after being terminated by 21 such employer, (D) any covenant not to compete, as defined in section 22 20-14p or 20-681 of the general statutes or as described in section 31-50b 23 of the general statutes, or (E) any contract, provision or agreement made 24 (i) in anticipation of a sale of the goodwill of a business or all of the 25 seller's ownership interest in a business, or (ii) as part of a partnership 26 or ownership agreement;

- (3) "Employee" means any individual employed or permitted to workby an employer;
- 29 (4) "Employer" has the same meaning as provided in section 31-71a of the general statutes;
 - (5) "Exclusivity agreement" means a contract, provision or agreement entered into, amended, extended or renewed on or after July 1, 2022, that restrains a worker from, or imposes penalties on a worker for, having an additional job, supplementing the worker's income by working for another employer, working as an independent contractor or being self-employed;
- 37 (6) "Exempt employee" means an employee not included in the definition of "employee" in section 31-58 of the general statutes;
 - (7) "Legitimate business interest" means an interest in the protection of trade secrets or confidential information that does not qualify as a trade secret, or an interest in preserving established goodwill with the employer's customers;
 - (8) "Monetary compensation" means (A) wages, as defined in section 31-71a of the general statutes, earned over the course of the prior calendar year or portion thereof, for which the employee was employed,

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annualized based on the period of employment and calculated as of the earlier of the date enforcement of the covenant not to compete is sought or the date of separation from employment, and (B) payments made to independent contractors based on services rendered, annualized based on the period during which the independent contractor provided services and calculated as of the earlier of the date enforcement of the covenant not to compete is sought or the date of separation from employment;

- (9) "Nonsolicitation agreement" means (A) a contract, provision or agreement between an employer and employee that prohibits solicitation by an employee, upon termination of employment, of (i) any employee of the employer to leave the employer, or (ii) any customer of the employer to cease or reduce the extent to which it is doing business with the employer, or (B) a contract, provision or agreement between an employer and any customer thereof that prohibits solicitation by the customer of an employee of the employer to cease or reduce the extent to which it is doing business with the employer;
- (10) "Separation from employment" means any event in which an employment or independent contractor relationship ends; and
- 65 (11) "Worker" means an employee or an independent contractor.
- Sec. 2. (NEW) (*Effective July 1, 2022*) (a) No employer or contractor may request or require a worker to sign or agree to a covenant not to compete and any such covenant not to compete shall not be enforceable against such worker unless all of the following conditions are met:
 - (1) Such covenant restricts the worker's competitive activities for a period of not more than one year following the termination or separation of the worker;
 - (2) Such covenant is necessary to protect a legitimate business interest of the employer and such business interest could not reasonably be protected by less restrictive means, including, but not limited to, a nondisclosure agreement, nonsolicitation agreement or reliance on the

protections provided by the provisions of chapter 625 of the general statutes;

- (3) Such covenant is no more restrictive than necessary to protect such
 business interest in terms of the covenant's duration, geographic scope,
 type of work and type of employer;
- 82 (4) Such worker is an exempt employee;

- (5) The written text of such covenant is provided to the worker not later than ten business days prior to (A) the worker's deadline to accept an offer from the employer or the contractor for employment or to enter into an independent contractor relationship, or (B) the date such covenant is signed, whichever is earlier;
- (6) Such covenant contains a statement of the worker's rights regarding covenants not to compete. Such statement shall include the following: (A) Not all covenants not to compete are enforceable; (B) covenants not to compete for workers earning less than the amount provided in subsection (b) of this section are illegal; (C) the worker may contact the Attorney General if the worker is subject to an illegal covenant not to compete; and (D) the worker has the right to consult with counsel prior to signing the covenant not to compete;
- (7) Such covenant is signed by the worker and the employer or contractor separately from any other agreement underlying the relationship between the worker and the employer or contractor;
- (8) If such covenant is added to an existing employment or independent contractor relationship, it is supported by sufficient consideration independent from continuation of the employment or contractor relationship;
- (9) The employment or contractual relationship was not terminated by the worker for good cause attributable to the employer or contractor;
- (10) Such covenant does not require the worker to submit to adjudication in a forum outside of this state or otherwise purport to

deprive the worker of the protections or benefits of this section; and

(11) Such covenant does not unreasonably interfere with the public's interests and is consistent with the provisions of this section, other laws of this state and public policy.

- (b) No employer or contractor may request or require a worker to sign or agree to a covenant not to compete, and any such covenant not to compete shall be unenforceable against such worker, (1) if such worker is an employee earning monetary compensation of less than three times the minimum fair wage, as defined in section 31-58 of the general statutes, or (2) such worker is an independent contractor earning monetary compensation of less than five times such minimum fair wage.
- (c) A covenant not to compete that applies to geographic areas in which a worker neither provided services nor had a material presence or influence within the last two years of employment, or that applies to types of work that the worker did not perform during the last two years of employment, shall be presumed entirely unenforceable.
- (d) Notwithstanding the provision of subdivision (1) of subsection (a) of this section, a covenant not to compete shall be permitted and enforceable for a period of not longer than two years following separation from employment if such covenant is a part of an agreement under which the worker is compensated with the worker's base salary and benefits, minus any outside compensation, for the entire period of such covenant.
- Sec. 3. (NEW) (Effective July 1, 2022) (a) No employer or contractor may request or require a worker to sign or agree to an exclusivity agreement, unless (1) the worker is an exempt employee earning monetary compensation of more than three times the minimum fair wage, as defined in section 31-58 of the general statutes, or (2) the worker is an independent contractor earning monetary compensation of more than five times said minimum fair wage.

(b) An exclusivity agreement may be permitted if a worker having an additional job, supplementing the worker's income by working for another employer, working as an independent contractor or being self-employed would: (1) Imperil the safety of the worker, the worker's coworkers or the public; or (2) substantially interfere with the reasonable and normal scheduling expectations of the worker, provided on-call shift scheduling shall not be considered a reasonable scheduling expectation for the purposes of this subsection.

- (c) The provisions of this section shall not be construed to alter any obligations of an employee to an employer under existing law, including, but not limited to, the common law duty of loyalty and laws preventing conflicts of interest and any corresponding policies addressing such obligations.
- Sec. 4. (NEW) (*Effective July 1, 2022*) (a) The party seeking to enforce a covenant not to compete or an exclusivity agreement against a worker shall have the burden of proof in any enforcement proceeding. The party required to continue to compensate a worker in an agreement under subsection (d) of section 2 of this act shall have the burden of proof in any proceeding to enforce such requirement to continue to compensate such worker.
- (b) No court shall judicially modify a covenant not to compete that violates the provisions of sections 1 to 3, inclusive, of this act, in order to partially enforce such covenant.
- (c) Any severable provisions of any contract or agreement that includes a covenant not to compete or an exclusivity agreement that is held unenforceable under the provisions of sections 1 to 3, inclusive, of this act, shall remain in full force and effect, including, but not limited to, any provisions that require the payment of damages resulting from any injury suffered by reason of termination or separation of employment.
- (d) The Attorney General, on behalf of a worker or workers, or any worker aggrieved by a violation of any provision of sections 1 to 3,

inclusive, of this act, may bring a civil action in the Superior Court for any and all relief provided in this section.

- (e) If a court or an arbitrator determines that a covenant not to compete or an exclusivity agreement violates any provision of sections 1 to 3, inclusive, of this act, the violator shall be liable for the greater of (1) the aggrieved worker's actual damages, or (2) a penalty of five thousand dollars, in addition to reasonable attorney's fees, expenses and court costs.
- (f) Notwithstanding section 31-69a of the general statutes, no employer, officer, agent or other person who violates any provision of this section shall be liable to the Labor Department for a civil penalty.
- Sec. 5. Section 31-50a of the general statutes is repealed and the following is substituted in lieu thereof (*Effective July 1, 2022*):
 - (a) No employer may require any person employed in the classification 339032 of the standard occupational classification system of the Bureau of Labor Statistics of the United States Department of Labor to enter into an agreement prohibiting such person from engaging in the same or a similar job, at the same location at which the employer employs such person, for another employer or as a self-employed person, unless the employer proves that such person has obtained trade secrets, as defined in subsection (d) of section 35-51, of the employer.
 - (b) (1) Any person who is aggrieved by a violation of this section may bring a civil action in the Superior Court to recover damages and for such injunctive and equitable relief as the court deems appropriate.
- 194 (2) The Labor Commissioner may request the Attorney General to 195 bring an action in the superior court for the judicial district of Hartford 196 for restitution on behalf of any person injured by any violation of this 197 section and for such injunctive or equitable relief as the court deems 198 appropriate.
 - (c) The provisions of this section shall apply to agreements entered into, renewed or extended on or after October 1, 2007, and before July 1,

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201 <u>2022</u>.

This act shall take effect as follows and shall amend the following sections:				
Section 1	July 1, 2022	New section		
Sec. 2	July 1, 2022	New section		
Sec. 3	July 1, 2022	New section		
Sec. 4	July 1, 2022	New section		
Sec. 5	July 1, 2022	31-50a		

LAB Joint Favorable

The following Fiscal Impact Statement and Bill Analysis are prepared for the benefit of the members of the General Assembly, solely for purposes of information, summarization and explanation and do not represent the intent of the General Assembly or either chamber thereof for any purpose. In general, fiscal impacts are based upon a variety of informational sources, including the analyst's professional knowledge. Whenever applicable, agency data is consulted as part of the analysis, however final products do not necessarily reflect an assessment from any specific department.

OFA Fiscal Note

State Impact:

Agency Affected	Fund-Effect	FY 23 \$	FY 24 \$
Resources of the General Fund	GF - Potential	Minimal	Minimal
	Revenue Gain		

Note: GF=General Fund

Municipal Impact: None

Explanation

The bill, which sets limits on the use of covenant not to compete provisions in employment contracts, results in a potential minimal revenue gain to the extent there are violations and a court imposes penalties.¹

The bill allows aggrieved parties to bring an action before Superior Court over alleged violations, which does not result in any cost impact. The court system disposes of over 400,000 cases annually and the number of cases is not anticipated to be great enough to require additional resources.

The bill has no cost impact to the state or municipalities as employers. To the extent that either the state or municipalities enter into non-compete contracts with their employees, the bill is not anticipated to change the cost of any such contract.

The Out Years

¹ Under the bill a violator is liable for the greater of the aggrieved worker's actual damages or a \$5,000 statutory penalty, in addition to reasonable attorney's fees, expenses, and court costs.

The annualized ongoing fiscal impact identified above would continue into the future.

OLR Bill Analysis HB 5249

AN ACT CONCERNING NONCOMPETE AGREEMENTS.

SUMMARY

This bill sets limits on the use of covenant not to compete provisions in employment contracts. Under the bill, a "covenant not to compete" (i.e., noncompete agreement) means a contract, provision, or agreement that restrains a worker (employee or independent contractor) from, or imposes penalties for, engaging in any kind of profession, occupation, trade, or business in any geographic area for a set period after separation from employment. The bill excludes from this definition agreements that meet certain nonsolicitation standards, (2)nondisclosure or confidentiality agreements, (3) agreements not to reapply with the same employer after being terminated, and (4) any contract or agreement made (a) in anticipation of a sale of the goodwill of a business or all of the seller's ownership interest in a business or (b) as part of a partnership or ownership agreement.

Under the bill, a noncompete agreement is enforceable only if specific requirements are met, including that the employee must earn at least three times the minimum wage.

The bill also sets limits on exclusivity agreements, which it defines as an agreement that imposes penalties on a worker for, or restrains a worker from, supplementing his or her income by working for another employer, working as an independent contractor, or being selfemployed.

The bill applies to noncompete clauses and exclusivity agreements entered into, amended, extended, or renewed on or after July 1, 2022.

The bill's provisions do not apply to noncompete clauses that existing

law (1) limits in employment agreements for physicians or (2) prohibits in employment agreements for broadcast employees and homemaker, companion, and home health services. It also sunsets, on June 30, 2022, a law that prohibits certain existing noncompete agreements for security guards (therefore subjecting security guards to the bill's general provisions on noncompete agreements).

The bill applies to private employers as well as the state or municipal employers.

EFFECTIVE DATE: July 1, 2022

§§ 1, 2 & 5 — NONCOMPETE AGREEMENTS

The bill prohibits employers and contractors from requesting or requiring a worker to sign or agree to a noncompete agreement and makes any such agreement unenforceable unless several conditions are met. A noncompete agreement is unenforceable if the worker terminated the employment or contractual relationship for good cause attributable to the employer or contractor.

To be enforceable, among other things, a noncompete agreement must:

- 1. only be applied to (a) exempt employees earning monetary compensation at least three times the state minimum wage or (b) workers who are independent contractors earning monetary compensation at least five times the state minimum fair wage;
- 2. be limited to a period of no more than one year after the employee's termination or separation (see below for an exception to this condition);
- 3. be necessary to protect the employer's legitimate business interest that could not reasonably be protected through less restrictive means, including a nondisclosure agreement, nonsolicitation agreement, or the business protections under the state Uniform Trade Secrets Act;

4. be no more restrictive than necessary to protect the business interest in terms of the agreement's duration, geographic scope, type of work, and type of employer;

- 5. not require the worker to submit to adjudication outside of the state, or otherwise purport to deprive the worker of the bill's protections or benefits; and
- 6. not unreasonably interfere with the public's interests and be consistent with the bill's requirements, other state laws, and public policy.

Under the bill, "monetary compensation" for exempt employees means wages earned over the course of the prior calendar year, or portion of that year, for which the employee was employed, annualized based on the employment period and calculated as of the earlier of the (1) date enforcement of the noncompete agreement is sought or (2) date of separation from employment. For independent contractors, "monetary compensation" means payments for services rendered, annualized based on the period during which the contractor provided services and calculated as of the earlier of the (1) date enforcement is sought or (2) date of separation from employment.

Requirements Related to Signing the Agreement (§ 2(a))

To be enforceable, the noncomplete agreement must also:

- 1. be provided to the worker in writing no later than 10 business days before the earlier of (a) the deadline for accepting the offer of employment or the offer to enter into an independent contractor relationship or (b) the date the agreement is signed;
- contain a statement of the worker's noncompete agreement rights (see below);
- 3. be signed by the worker and the employer or contractor separately from any other agreement underlying the relationship; and

4. be supported by sufficient consideration independent from continuation of the employment or contractor relationship, if the agreement is added to an existing employment or independent contractor relationship.

Statement of Worker's Rights (§ 2(a))

The bill requires any noncompete agreement to include a statement of the worker's rights that gives the following information:

- 1. not all noncompete agreements are enforceable,
- 2. noncompete agreements for employees and independent contractors earning less than the minimum stated in the bill are illegal,
- 3. the worker can contact the attorney general if the worker is subject to an illegal noncompete agreement, and
- 4. the worker has the right to consult legal counsel before signing the noncompete agreement.

Other General Requirements (§ 2(c))

Under the bill, even if all the above conditions are met, a noncompete agreement is presumed unenforceable if it applies to (1) geographic areas in which the worker neither provided services nor had a material presence or influence within the last two years of employment or (2) types of work that the worker did not perform during the last two years of employment.

Exception to the Duration Limit (§ 2(d))

The bill allows a noncompete agreement to be enforceable for up to two years if the worker is paid his or her base salary and benefits, minus any outside compensation, for the entire period of the noncompete agreement.

Nonsolicitation Agreements (§ 1)

The bill specifies that nonsolicitation agreements are excluded from

the definition of noncompete agreements only if they do not restrict a worker for more than a year and are not more restrictive than necessary in the agreement's duration, geographic reach, type of work, and type of employer.

Under the bill a "nonsolicitation agreement" means a contract or agreement between:

- 1. an employer and employee that prohibits solicitation by an employee, upon termination of employment, of (a) any employee of the employer to leave or (b) any customer to cease or reduce doing business with the employer or
- 2. an employer and any customer that prohibits solicitation by the customer of an employee of the employer to cease or reduce doing business with the employer.

Existing Noncompete Laws (§§ 1 & 5)

The bill leaves noncompete laws in effect for three types of professions: (1) physicians, (2) broadcast employees, and (3) homemakers, companions, or home health aides. It creates an end date for security guards, therefore sunsetting existing limitations on the use of noncompete clauses in security guard employment agreements and subjecting them to the bill's general provisions. (In practice, most security guards earn less than the wage threshold that must be exceeded in order to have a noncompete agreement.)

§ 3 — EXCLUSIVITY AGREEMENTS

The bill allows exclusivity agreements under certain conditions. An employer or contractor may request or require a worker to sign or agree to an exclusivity agreement only if the worker is an exempt employee earning more than three times the state's minimum fair wage or is an independent contractor earning more than five times the state's minimum fair wage.

The bill allows exclusivity agreements when the worker supplementing his or her income by working for another employer,

working as an independent contractor, or being self-employed would (1) imperil the safety of the worker, the worker's coworkers, or the public or (2) substantially interfere with the worker's reasonable and normal scheduling expectations, which excludes on-call shift scheduling.

The bill specifies that the exclusivity agreement provisions cannot be construed to alter an employee's obligations to an employer under existing law, including the common law duty of loyalty and laws preventing conflicts of interest and any corresponding policies related to the obligations.

§ 4 — ENFORCEMENT

Under the bill, the attorney general, on behalf of a worker or workers, or any worker aggrieved by an alleged violation of the bill can bring a lawsuit in Superior Court for any and all relief the bill provides.

If a court or arbitrator determines that a noncompete agreement or an exclusivity agreement violates the bill, the violator is liable for the greater of the aggrieved worker's actual damages or a \$5,000 statutory penalty, in addition to reasonable attorney's fees, expenses, and court costs. Violators under the bill are not liable to the Labor Department for a civil penalty.

In a proceeding to enforce an agreement, the bill puts the burden of proof on the party seeking to enforce a noncompete agreement or an exclusivity agreement against a worker.

The bill prohibits the court from modifying a noncompete agreement to make it partially enforceable if the agreement violates the provisions of the bill.

§ 4 — SEVERABILITY

Since noncompete agreements may be part of a larger employment contract that also addresses other issues, such as compensation, the bill includes provisions on severability. It specifies that a noncompete found to be unenforceable does not invalidate other parts of the contract. This

includes any provisions that require the payment of damages resulting from any injury suffered by reason of termination or separation of employment.

COMMITTEE ACTION

Labor and Public Employees Committee

Joint Favorable Yea 10 Nay 3 (03/10/2022)